羅昇企業
ACE PILLAR



Ace Pillar 2026 Q3 Institutional Investors Conference

13 Nov, 2026

明基佳世達集團

Participants

Chairman	Joshua Tzeng
CEO	Chris Li
CFO	Denise Chen

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Agenda

1. Q3 Financial Results
2. Business Update and Outlook
3. Q&A

Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

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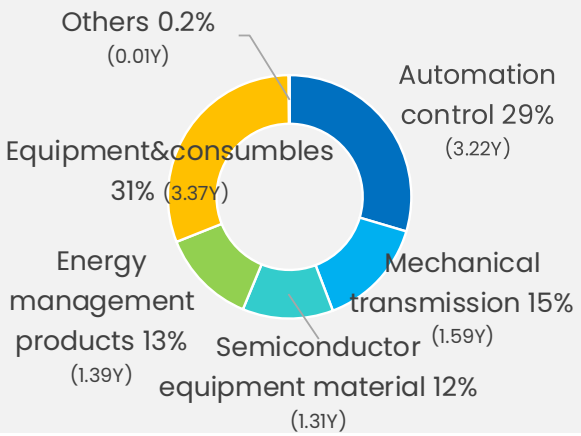
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Chapter 1

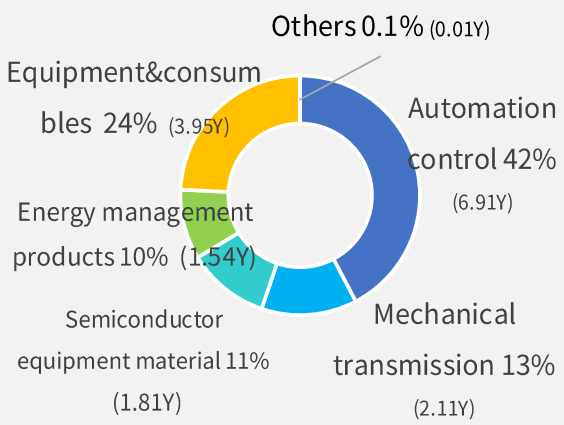
2026 Q3 Financial Results

2026Q3 Revenue by Product/ Area

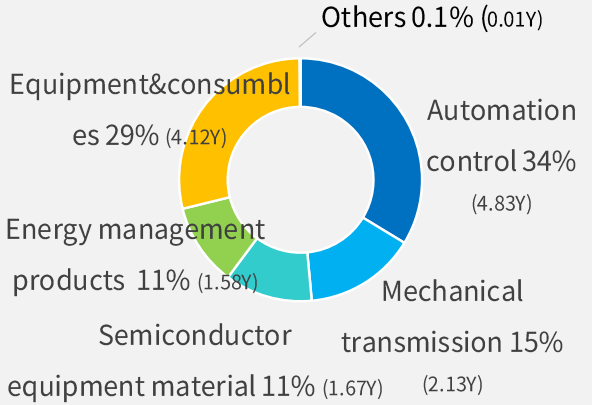
2025 Q3 Products



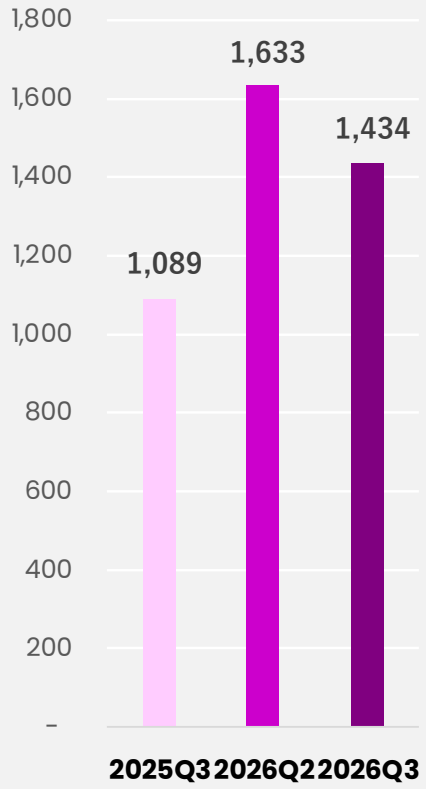
2026 Q2 Products



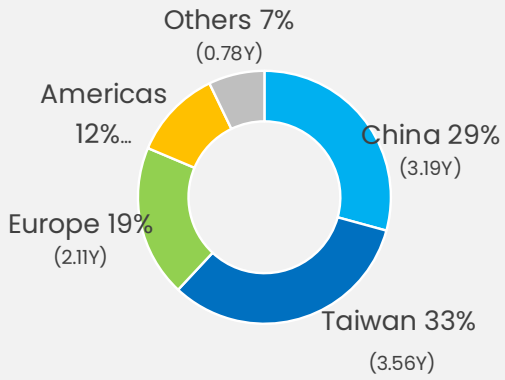
2026Q3 Products



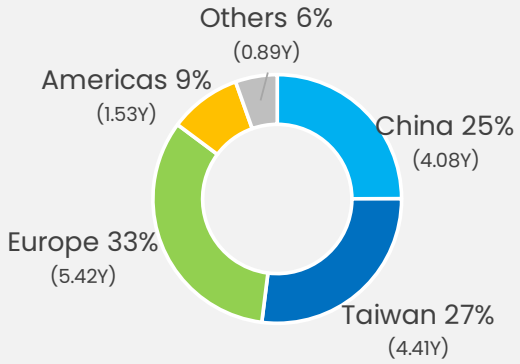
Revenue (NTD M)



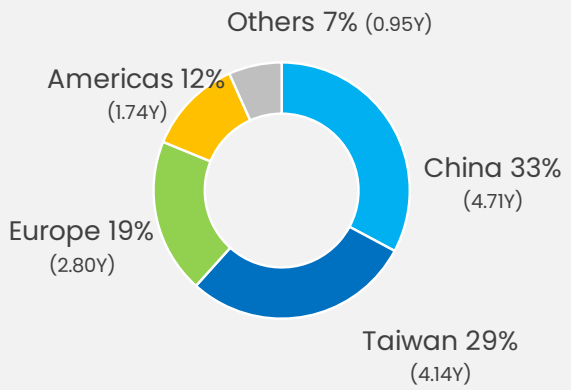
2025 Q3 Area



2026 Q2 Area



2026 Q3 Area



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Consolidated Statement of Comprehensive Income

Unit：NT$ Million	2026Q3		2026Q2		QoQ amt	QoQ ±%	QoQ g%	2025Q3		YoY amt	YoY ±%	YoY g%
Net Sales	1,434	100%	1,633	100%	(199)		-12%	1,089	100%	345		32%
Cost of Goods Sold	(1,062)		(1,255)		193			(810)		(252)		
Gross Margin	372	26%	378	23%	(6)	3%		279	26%	93	0%	
Operating Expenses	(233)	-16%	(246)	-15%	13	1%		(206)	-19%	(27)	-3%	
Operating Income	139	10%	132	8%	7	2%		73	7%	66	3%	
Non-operation Income,Net	(7)		(9)		2			(3)		(4)		
Profit(Loss) before Tax	132	9%	123	8%	9	1%		70	7%	62	2%	
Net Income	102	7%	92	6%	10	1%		53	5%	49	2%	
Shareholders of the Company	56	4%	51	3%	5	1%		25	2%	31	2%	
EPS (NT$) (a)	0.50		0.46		0.04			0.22		0.28		

(a) EPS was calculated based on total weighted-averaged outstanding shares

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Consolidated Statement of Comprehensive Income (YTD)

Unit：NT$ Million	2026Q3		2025Q3		YTD YoY amt	YTD YoY ±%	YTD YoY g%
Net Sales	4,442	100%	3,261	100%	1,181		36%
Cost of Goods Sold	(3,349)		(2,385)		(964)		
Gross Margin	1,093	25%	876	27%	217	-2%	
Operating Expenses	(716)	-16%	(628)	-19%	(88)	-3%	
Operating Income	377	9%	248	8%	129	1%	
Non-operation Income,Net	(14)		(20)		6		
Profit(Loss) before Tax	363	8%	228	7%	135	1%	
Net Income	276	6%	177	6%	99	0%	
Shareholders of the Company	156	3%	79	3%	77	0%	
EPS (NT$) (a)	1.39		0.70		0.69		

(a) EPS was calculated based on total weighted-averaged outstanding shares

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Consolidated Balance Sheet Highlights

Unit：NT$ Million	2026.09.30		2026.06.30		QoQ amt	QoQ ±%	2025.09.30		YoY amt	YoY ±%
Cash & Equivalent	1,141	20%	1,419	25%	(278)	-5%	914	18%	227	2%
Accounts Receivable	1,123	20%	1,070	18%	53	2%	811	16%	312	4%
Inventory	969	18%	915	16%	54	2%	893	19%	76	-1%
Property, plant and equipment	526	9%	527	9%	(1)	0%	531	10%	(5)	-1%
Intangible assets	1,199	21%	1,218	21%	(19)	0%	1,279	25%	(80)	-4%
Total Assets	5,623	100%	5,754	100%	(131)	0%	5,079	100%	544	0%
Short-term borrowings	551	9%	661	11%	(110)	-2%	371	7%	180	2%
Contract liabilities-current	204	4%	177	3%	27	1%	75	1%	129	3%
Accounts Payable	732	13%	764	13%	(32)	0%	558	11%	174	2%
Bonds payable	444	8%	484	8%	(40)	0%	475	9%	(31)	-1%
Long&Short-term debt	0	0%	0	0%	0	0%	0	0%	0	0%
Deferred Income tax liabilities	180	3%	184	3%	(4)	0%	242	5%	(62)	-2%
Total Liabilities	2,518	45%	2,827	49%	(309)	-4%	2,106	41%	412	4%
Equity	3,105	55%	2,928	51%	177	4%	2,973	59%	132	-4%
Net Worth/Share	19.59		18.49		1.10		18.64		0.95	

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Consolidated Statements of Cash Flows

Unit：NT$ Million	2024	2025	2026 Jan.~Sep.
Cash at beginning of year	392	1,238	1,140
Net cash flows provided by operating activities	400	308	124
Net cash flows used in investing activities	(356)	(73)	(10)
Acquisition of subsidiary	(305)	0	0
Net cash flows provided by (used in) financing activities	778	(360)	(139)
Increase(Decrease) in borrowings	327	(64)	63
Proceeds from issuing bonds	530	0	0
Cash dividends distributed to shareholders	(38)	(75)	(156)
Distribution of preference share dividends by subsidiaries	0	(166)	0
Others	24	26	25
Cash at end of year	**1,238**	**1,140**	**1,141**

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Key Financial Ratios

	2026.09.30	2026.06.30	QoQ	2025.09.30	YoY
AR Turnover (Days)	61	59	2	70	-9
Inventory Turnover (Days)	79	75	4	104	-25
AP Turnover (Days)	61	61	0	66	-5
Cash Conversion Cycle (Days)	79	73	6	108	-29
Current ratio	190%	172%	+18ppt	222%	-32ppt
Quick ratio	133%	125%	+8ppt	151%	-18ppt
Debt ratio	45%	49%	-4ppt	41%	+4ppt
ROE (a)	12.0%	12.0%	-	8.0%	+4ppt

(a) Annualized net income / Average total equity

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Chapter 2

Business Update and Outlook

Integration for intelligent Automation & Green Energy

Energy Services

Focusing on air-conditioning, heat recovery, solar energy, and power management.

Strapping Solutions

An export-oriented packaging machinery brand, with over 75% of sales in Europe & the U.S.

UPS Systems

Professional supplier of UPS and inverters, with sales networks across Europe, the Middle East, and Africa.

Smart Automation Solutions

Provider of components & integrated services.

Semiconductor Equipment

Distribution & technical services for semiconductors, optoelectronics and related consumables.

Hydrogen & Fuel Cells

Advancing green energy through hydrogen-mixing technology.

Wafer & Glass Carrier Reclaim

Sustainable solutions reducing costs and carbon footprint for advanced packaging.

Motors & Controllers

Advanced motors, brakes and controllers with system integration for defense, aerospace, robotics and UAVs.

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ACE Pillar Mid-Term Growth Plan

Empowering Customers' Industrial Transformation

AI Intelligent Automation



Ace Pillar + TRANSPAK + REI
+…

- ✓ Pick & Place & Move
- ✓ AI Machine Vision (defect inspection), measurement & functional testing.
- ✓ Packaging / Palletizing / Depalletizing
- ✓ AGV/AMR
- ✓ Software Solutions (MES+SECS/GEM +...)
- ✓ Micro-Fulfillment Center
- ✓ Data Analytics & Cloud Management Platform

Green Energy



Ace Pillar +Ace Energy +
Bluewalker + BladeHydrogen
+…

- ✓ Green Energy Systems (Renewable, Saving & Storage)
- ✓ Power Tariff Management & Control
- ✓ HVAC Solutions
- ✓ EV Charging Service Platform/System
- ✓ Charging Stations
- ✓ UPS Systems
- ✓ Hydrogen Energy

Semiconductor

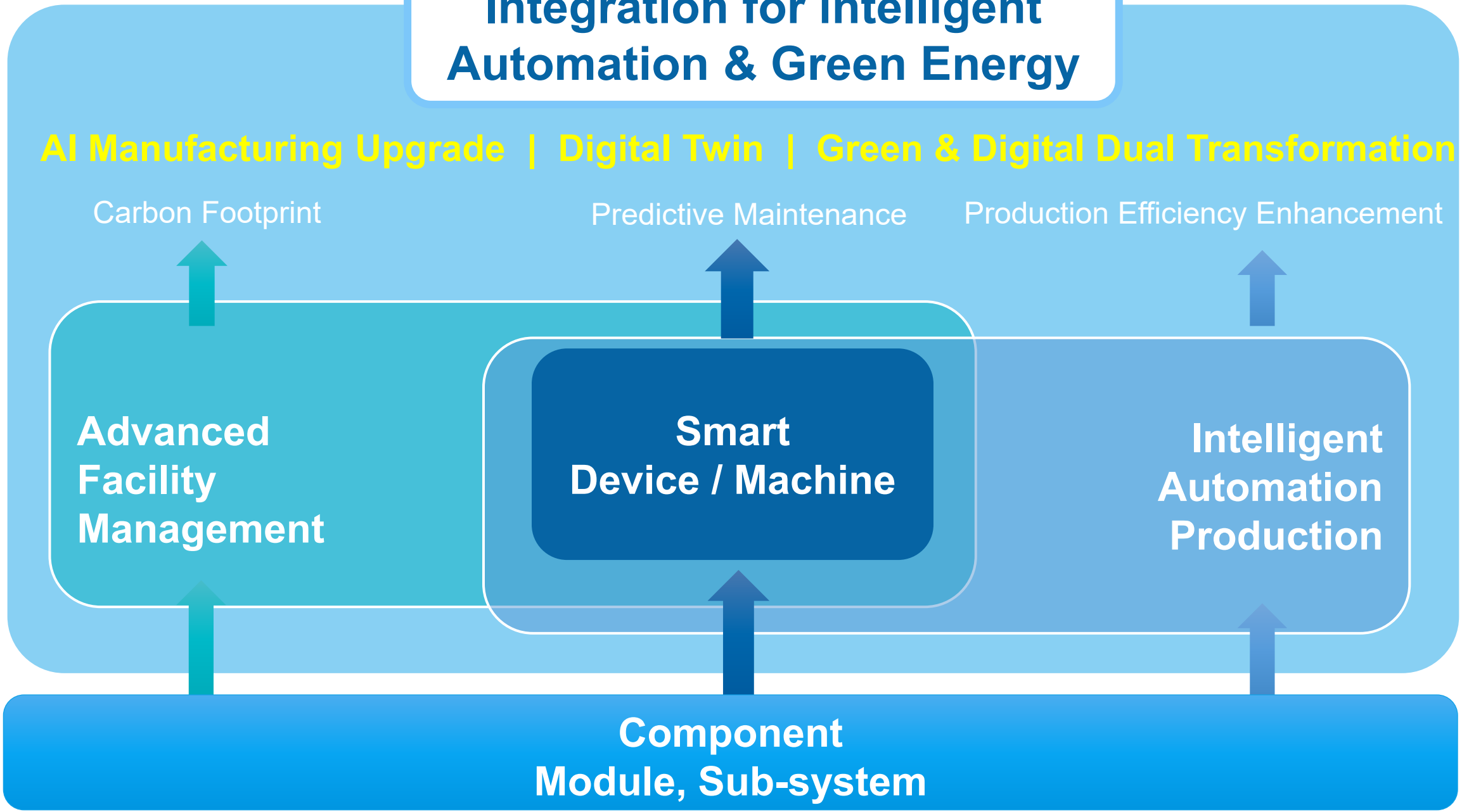


Ace Pillar + STC + USIC
+…

- ✓ Semiconductor Facility: Systems / Equipment, Components & Consumables
- ✓ Semiconductor Process: Equipment, Components & Consumables
- ✓ Smart Logistics: Systems, Equipment & Components

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Integration for intelligent Automation & Green Energy



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Ace Pillar 2026 Automation Taipei

TAIPEI Automation 2026 台北國際自動化工業大展
2026.08.19-08.22 台北南港展覽館1&2館



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3
Chapter

Q & A

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Thank You for Listening

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